

IT &
Business
Transformation

Sanderson

knowledge based recruitment

our knowledge

Our knowledge of the **IT & Business Transformation** market is second to none.

We've been recruiting permanent and contract professionals for over 30 years — so we know what we're talking about.

Our approach is knowledge based – we know our candidates, we know our clients and we know the market. And the reason for this is simple – we **talk** to IT & Business Change professionals every day, and have done since 1975. We don't need to rely upon job-boards, CV mining or pot luck because we know the professionals we deal with and understand what they do best.

www.sandersonplc.com

market knowledge

- Specialists in IT recruitment since 1975
- One of the first agencies to offer IT contractors to UK businesses
- The largest independent specialist recruitment business in the UK
- Over 100 recruitment consultants delivering resource (from a single site)

"The ability to supply the right CV within a matter of minutes of receiving the requirement never ceases to amaze me about Sanderson; they seem to be able to predict where we will recruit with deadly accuracy."

*Supply Manager
Financial Services Company*

client knowledge

- Via long terms partnerships; our first corporate clients, AXA Group and Zurich Financial Services are still clients 25 years later
- 600 clients across the UK from small local business to global corporations
- Specialist industry knowledge across sectors from Financial Services to FMCG and Defence to Local Government

"Sanderson is more than a supplier; they are a crucial part of our team. Without their assistance we would struggle to deliver our projects to time and budget. They are truly invaluable."

*IT Director
Financial Services Company*

candidate knowledge

- Our database is built on knowing the people we place not just acquiring them from job boards
- 70% of our contractors have contracted with us before
- 40% of our candidates are referred to us
- Our emphasis is on proactive search and networking

"Sanderson differentiates itself from its competitors by truly knowing what is required and by providing resources they have used before. Their contractors genuinely seem to enjoy working for Sanderson over other agencies."

*Programme Manager
Government Agency*

technical knowledge

- Our Consultants specialise in niche 'Vertical Markets' so really know what they are talking about
- We have expert knowledge of current technologies and methodologies
- That knowledge is underpinned by an understanding of IT industry development over the past 30 years

"Sanderson is one of our preferred suppliers in the delivery of business change resource. They provide high quality contractors, put forward relevant CVs and are responsive. They are a significant supplier in terms of resources placed with the Change Division"

*Greg Johnson
Head of Change Management
& Operations
Nationwide Building Society*

specialist knowledge

Sanderson has unrivalled knowledge of the **IT** and **Business Transformation** markets. Our business is divided into specialist divisions.

Where you have multiple requirements we'll make sure you have a professional, knowledgeable and pragmatic Account Manager to act as a single point of contact.

Sanderson IT

Disciplines/Vertical Markets

- Project & Programme Management
- IT Change Management
- Business Applications
- Infrastructure
- Business & Systems Analysis
- Testing
- Development
- PC/Network Support
- Service Delivery

contact details:

Jon Ball
0117 970 6666
jon.ball@sandersonplc.com

Sanderson business transformation

Disciplines/Vertical Markets

- Project & Programme Management
- Six Sigma & Lean
- Business Architecture & Analysis
- Business Process Re-engineering
- Programme Office

contact details:

Will Boney
0117 970 6666
william.boney@sandersonplc.com

Sanderson government & defence

Security cleared IT & Business Transformation professionals within all Disciplines and Vertical Markets — up to and including Developed Vetting (DV).

contact details:

Nick Yarham
0117 970 6666
nick.yarham@sanderson-iss.com

our services

- Recruitment of permanent staff
- Recruitment of professional contractors
- Campaign recruitment
- Managed Services
- Recruitment Process Outsourcing
- Search & Selection
- Legal review and advice



Sanderson

knowledge based recruitment

developing knowledge

Follow the debate

Sanderson uses technology in the right way – to inform opinion, share knowledge and build relationships.

To find out what we're currently thinking and to give us your opinion, connect to any of the following – alternatively, you can always pick up the phone.

Industry Whitepapers:

www.sandersonplc.com/whitepapers.asp

Tweet the MD:

www.twitter.com/nickwalrond

Email the MD:

nick.walrond@sandersonplc.com

Blog:

<http://blog.sandersonplc.com>
or via www.sandersonplc.com

Phone:

0117 970 6666

Sanderson

knowledge based recruitment

contact details

Bristol Office

First Floor, Clifton Down House
54a Whiteladies Road
Clifton
Bristol BS8 2NH
UK

E: info@sandersonplc.com

T: 0117 970 6666

F: 0117 970 6665

London Office

Fleet House
8-10 New Bridge Street
London EC4V 6AL
UK

E: info@sandersonplc.com

T: 0207 822 8680

F: 0207 822 8675

www.sandersonplc.com